

<https://www.brandcrock.com/job/business-development-consultant/>

## Business Development Consultant

### Description

We are looking for a knowledgeable and experienced Business Development Consultant. You are a self-starter who will hunt for new business for different clients.

### Responsibilities

- Develop business with the assigned accounts.
- Create strategic development plans, including active sales pipeline and implementation, to build a new profitable business.
- Track and report progress with implementation of strategic plan, customer budgets, and ongoing forecasts.
- Train business development team regarding different phases of the sales cycle and meeting projects' goals.
- Perform analysis to determine opportunities in the market.
- Assess the profitability of existing products and service offerings.
- Improve existing business by increasing profitability and customer satisfaction.
- Manage business deals from negotiation to close.
- Monitor contracts implementation from contract performance, customer payment terms, to delivery terms.
- Build and maintain long-lasting customer relationships.

### Hiring organization

BrandCrock GmbH e-Commerce  
web development Agency

### Industry

Marketing

### Job Location

Suite # 705, 7th Floor Park Avenue  
P.E.C.H.S Block 6, Shahrah-e-  
Faisal,, 75400, Karachi

### Working Hours

10:00 AM to 19:00 PM

### Base Salary

CUR. PKR 15,000 - CUR. PKR  
30,000

### Date posted

August 20, 2021